



Become A Member of Nonprofits First



Members of Nonprofits First enjoy exclusive benefits designed to increase your capacity to serve the needs of your clients. In addition to the cost saving opportunities on all Nonprofits First services, members are part of a community of nonprofit professionals with a demonstrated commitment to the continued strengthening of our industry.

JOIN NOW



Become a new member

501(c)Jobs

Looking for a job in the nonprofit sector? Visit www.501cjobs.org to view job postings, submit an application, and attach your resume.





WEBINAR: It's A New World-How To Cultivate Your Community Online
January 30, 2018 from 1:00 - 2:00 pm

One of the biggest challenges facing organizations is changing the culture of giving and engagement, and our futures depend on it. Often we get so caught up in 'the ask' that we forget what motivates people to support us in the first place: relationships. Join Dana Ostomel, Firespring's vice president of nonprofit industry development, to discover the secret sauce of cultivating a community primed and ready to support you. You'll learn:

- What donor stewardship means in an online world
- How to fire up board members, volunteers, donors and staff to fundraise every day
- 10 vital actions to cultivate a network eager to support you
- How to generate loyal support long past a specific campaign
- Why a consistent communications plan is essential

Member rate: FREE

Non-member rate: FREE

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Presenter: Josh Hirsch, MS
February 2, 2018 from 11:00 am - 12:00 pm

Being a member of Nonprofits First provides for you a wealth of resources and tools. Existing members are invited to review member benefits and how to take advantage of them. New members are invited to an introduction on maximizing your benefits. Curious about membership? Join us for more information.

Registration

Members: FREE
Non-members: FREE

Hiring to Win

Presenter: Andrea Hoffer
February 6, 2018 from 1:00 - 3:30 pm

Learn why hiring is so difficult and how following a proven 3 step process can improve your hiring success rate and remove the typical stress that comes with hiring.

Together we will:

- Review & Learn the 3 Steps to Hiring Effectively
- Complete worksheets to create your own hiring process
- Discuss Tips & Tricks to conducting effective interviews

Member rate: FREE
Non-member rate: \$35

**Please Note: You don't need to be hiring at the time of the workshop to find it useful. In fact, it is best if you "do the work" you will learn when you are not currently hiring.*



Registration ▶



Registration ▶

Toastmasters Speechcraft Program (Public Speaking)

*February 7, 2018 from 9:00 - 10:30 am
February 21, 2018 from 9:00 - 10:30 am
March 7, 2018 from 9:00 - 10:30 am
March 21, 2018 from 9:00 - 10:30 am
April 11, 2018 from 9:00 - 10:30 am
April 25, 2018 from 9:00 - 10:30 am*

Nonprofits need strong leaders. Leaders must communicate with confidence in order to manage teams, run departments and mentor others. Speechcraft will teach you the art of confident public speaking. Learn to give speeches, as well as give and receive feedback in a

supportive atmosphere. Every Toastmasters journey begins with a single speech. During their journey, they learn to tell their stories.

Member rate: \$25

Non-member rate: \$25

Sponsored and taught by The Palm Beach Toastmasters Club

Group Purchasing Program

We've worked with our partner Consolidus to provide our members with discounted vendor pricing. By using the power of combined purchasing, you'll pay less for things you use every day. [Read More](#)



How To Build A Social Media Calendar

Presenter: Mary Anna Mancuso

February 13, 2018 from 11:30 am - 1:00 pm

In this workshop, we will show you how to create a social media content calendar and identify key opportunities as well as plan out your social media activity for each month.

Member rate: FREE

Non-member rate: \$35

Registration 



Learning Lab: Excel - Beyond the Basics (Formulas & Functions/Tables & Data Analysis)

Presenter: Gina Parsons

February 14, 2018 from 9:00 am - 12:00 pm

If you work with Excel on a regular basis and want to learn more about the functions and abilities then this is the class for you. Uncover ways to collect and format data

Registration ►

using columns and rows to organize information effectively. Cleanup and standardize text based information taking capitalized data to proper case. Improve the quality and accuracy of your budgets, expenses report and analyze the results using tables and graphs.

- Create formulas that manipulate text
- Introducing formulas that look up values
- Outline a worksheet to get sub-totals
- Data validation to improve the accuracy of data
- Sort and filter data using tables
- Use tables to summarize your data
- Customizing charts to visually display data summary

*Prerequisite: A good working knowledge of Microsoft Excel

Member rate: \$75

Non-member rate: \$85



Presenter: Josh Hirsch, MS

February 16, 2018 from 11:00 am - 12:00 pm

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Members: FREE

Non-members: FREE

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